

**ACE Winches is a global leader in the design, manufacture and hire of hydraulic winches and marine deck machinery for the offshore oil and gas, marine and renewable energy, construction and cable lay markets.**

**ACE Manufacturing** is a turnkey solution provider with a proven track record in the design, manufacture, testing and installation of high quality standard and bespoke winching equipment and deck machinery. ACE Winches manufactures equipment to meet clients' specific accreditation and statutory requirements including DNV, Lloyds and ABS.

**ACE Hire Equipment** supplies a comprehensive range of winch and deck machinery equipment for use on floating vessels, fixed offshore installations and land-based projects. All equipment is subject to comprehensive FAT testing prior to despatch.

**ACE Hire Personnel** offers multi-disciplined personnel who are qualified to commission and operate all types of deck and platform equipment worldwide.

**ACE Project Solutions** – ACE Winches is a competent partner managing the total winch solution from design through manufacture, test, installation, commission, operation and ongoing customer support.

**ACE Service and Performance** – Delivering exceptional service and performance for our clients, in the world's harshest operating environments and always endeavouring to exceed clients' expectations.

**ACE Test Bed and Ships Bollard Pull Facilities** are unique services to our clients. ACE Test Bed Facility, in Aberdeenshire, is designed to accommodate up to 750 metric tonnes of load. The test bed allows a winch to be fully tested prior to working operations. Tests simulating virtually any static or dynamic working arrangements are available. Operating from our base at Dusavik, Stavanger we provide vessel bollard pulls up to 700 metric tonnes.

**ACE Health and Safety** – The company provides a systematic approach to identifying health and safety hazards and controlling the associated risks. ACE has embarked upon the formal process of registration and certification to the occupational health and safety management standard OHSAS 18001.

**ACE Environment** – ACE Winches has adopted the principles and practices of the internationally recognised environmental management systems standard ISO 14001. The standard provides a platform from which a business can systematically identify, prioritise and manage its environmental performance.

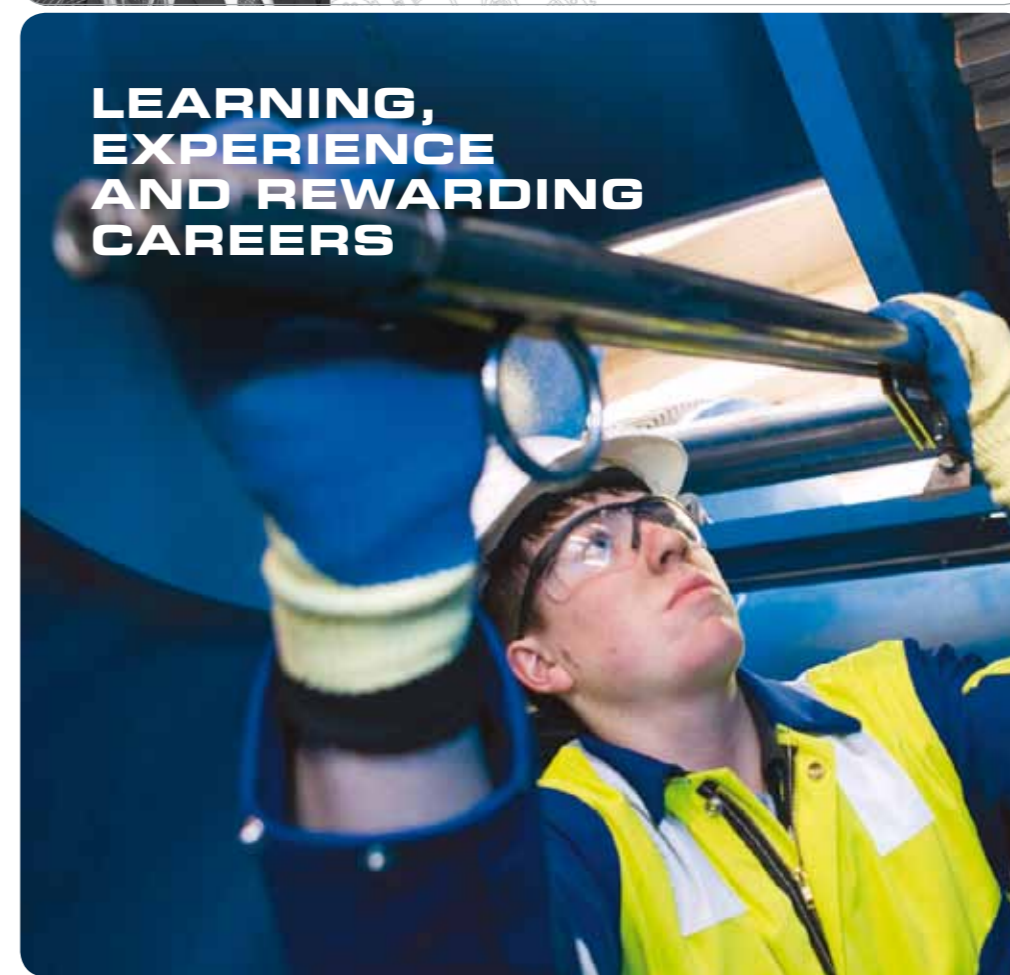
**ACE Quality** – The company has secured registration to the internationally recognised quality management system standard ISO 9001:2008. The standard extends to the design, manufacture, hire and commissioning of winches and associated deck machinery.



Marine Apprentices and Trainee Engineers 2010



**LEARNING,  
EXPERIENCE  
AND REWARDING  
CAREERS**



THE DECK MACHINERY SPECIALISTS

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**ACE CAREERS**

[www.ace-winches-careers.co.uk](http://www.ace-winches-careers.co.uk)



## Business Administration Apprenticeship

## Engineering and Technician Apprenticeship

## Engineering Graduate Opportunities



Laura Adams, Modern Apprentice and Ian Dawson, Project Accountant



Sarah Murray, Business Administration Modern Apprentice

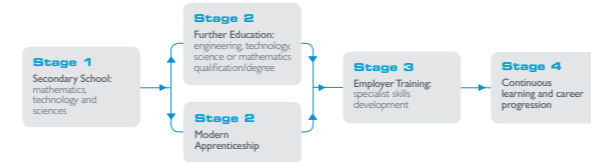


Euan Anderson, Hydraulic Engineer



Robert Crook, Modern Apprentice, Hydraulics and Service

### Engineering and Technician Career Plan



### Engineering Apprenticeship Technician Apprenticeship

Engineering Apprentices at ACEWinches will have the opportunity of working in the following careers:

- > Mechanical Fitter
- > Hydraulic Technician
- > Engineering Machinist
- > Welder/Fabricator
- > Spray Painter
- > Electrical

Applicants wishing to pursue the Engineering Apprenticeship scheme should have, or expect to attain good Standard Grades in subjects which include English, Maths and a Science subject.

At the end of the four-year apprenticeship you will have achieved and gained a Modern Apprenticeship certificate consisting of:

- o SVQ level 2
- o SVQ level 3
- o NC in Engineering or Engineering Practice

In addition, apprentices can study towards a HNC in Engineering or HNC Engineering Practice.

Technician Apprentices at ACEWinches will have the opportunity of working in the following career:

- > Draughtsman/CAD operator

Applicants wishing to pursue the Technician Apprenticeship scheme should have, or expect to attain good Standard and Higher Grades in subjects which include English, Maths and Physics.

At the end of the four-year apprenticeship you will have achieved and gained:

- o HNC in Mechanical Engineering

During the apprenticeship, candidates must attend college.



Angus Rothnie, Draughtsman Trainee, Engineering Support Operators



John Buchan, George French, Danielle Wood and Matthew Ross



Danielle Wood, Project Manager



George French, Lead Engineer

### Engineering Graduate Opportunities

ACEWinches provide a tailored programme for their Engineering Graduates consisting of formal training within the highly experienced design/project team, and secondments to operational divisions.

The Company is committed to developing and assessing the ongoing competence of their personnel. This is carried out by setting competency and training targets through the company's appraisal system and providing every employee with their personal training plan.

Graduate positions available at ACEWinches are as follows:

- > Engineering Design
- > Engineering Draughtsman
- > Project Engineer

What will you gain from joining ACEWinches?

- o Graduate training programme with considerable scope for personal development
- o Opportunity for international travel
- o Further education sponsored by ACEWinches
- o An attractive salary and benefits package
- o Career Development

What are we looking for?

- o Candidates should hold or expect to attain a Degree at 2:1 or above and be seeking to develop a career within the worldwide Offshore Oil and Gas, Marine and Renewable Energy Industry
- o Applicants should be able to demonstrate they are forward thinking, innovative, highly-motivated with excellent interpersonal and communication skills
- o Knowledge of AutoCAD and Inventor drawing systems would be an advantage
- o Excellent PC skills are required

Award Winning Business



THE QUEEN'S AWARD FOR ENTERPRISE INTERNATIONAL TRADE 2009



SOAA 2010 Export Achievement Award Winner



Ernst & Young Entrepreneur Of The Year 2011 Phase 1

### Business Administration Apprenticeship

Business Administration Apprentices at ACEWinches will have the opportunity of working in the following departments:

- > Finance
- > Human Resources
- > Purchasing and Logistics
- > Reception

Applicants wishing to pursue the Business Administration Apprenticeship should have, or expect to achieve good Standard and Higher Grades in subjects including English, Maths and Business Studies.

At the end of the four-year apprenticeship you will have achieved and gained a Modern Apprenticeship certificate consisting of:

- o SVQ level 2
- o SVQ level 3
- o NC in Business Administration

Investors in People (IIP) is the most successful framework for business improvement through people in the UK. ACEWinches were re-accredited with the IIP status for ongoing commitment and training of their staff in February 2009.

ACEWinches places high emphasis on quality, efficiency and technical innovation, and their quality management system is ISO accredited 9001:2008.

Award Winning Business



THE SCOTTISH MODERN APPRENTICESHIP AWARDS 2009



WINNER Scottish Business Awards 2010 Achievement in Internationalisation



2010 WINNER Scottish Business Awards